



WHAT OUR CUSTOMERS SAY:

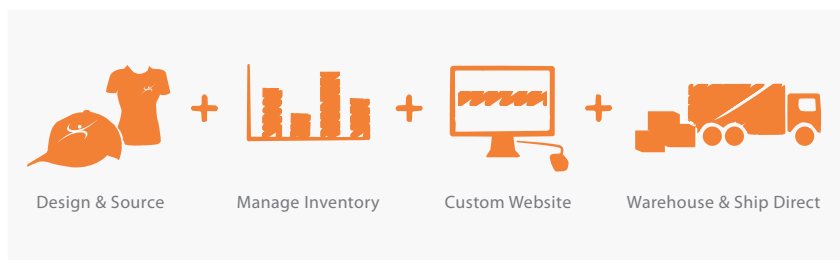
*Full value equation – quality, price, customer service. It's a company I would go to work for, hence it's a company I would not hesitate to recommend.*

— Sr. Manager, Brinker International

## We manage custom uniform programs.

Simple, seamless, fast . . . We take you out of the uniform business so you can get back to your business.

- We save our customers **11%** on average
- We buy your **existing** inventory
- We ship all stock orders **the same day**



Ask yourself . . .

- How much money is tied up in excess inventory?
- How long does it take to receive our orders?
- How much time do we waste trying to manage our uniform program?
- Do we have enough inventory on-hand?
- Are we considering re-branding?

SOME OF OUR CUSTOMERS INCLUDE:



OUR VALUE TO YOU:

Image Solutions sets itself apart from competitors by consistently providing *superior service*:

- Accurate inventory management
- Consistent on-time delivery
- Efficient warehousing & fulfillment
- Talented in-house design team
- Integrated global sourcing
- Total brand management

CONTACT US:

Image Solutions  
 19819 Hamilton Avenue  
 Torrance, CA 90502  
 888.756.9898  
[www.imagesolutions.com](http://www.imagesolutions.com)





WHAT OUR CUSTOMERS SAY

*The biggest difference is your personal service . . . I have dealt with numerous companies and have always had to leave messages and wait days for a response to any question!*

*Your company has a quality product but stand out service is what makes you better than the rest.*

— Albertsons Employee

## Our mission: We make you look and feel great at work.

Since 1997, we've saved businesses time and money by managing their custom uniform programs from beginning to end.

As we grow, we remain committed to providing outstanding customer service, on-time delivery, and top quality uniforms to our customers.

This is how we make it happen . . .

Our Principles:

- Show integrity
- Provide great experiences
- Deliver on our promises
- Make work a rewarding experience
- Get better every day
- We win and lose as a team

*Each year, Image Solutions donates 10% of our profits to charities.*

CHARITIES WE SUPPORT:



QUICK STATS:

- 11% average savings for new clients
- **Inc. 500** Included in Inc. Magazine's list of the 500 fastest growing privately held companies (2006 & 2007)
- Awarded "Vendor of the Year" in 2006 by Brinker International (Chili's, On The Border, Maggiano's)
- Founded 1997



#### WHAT OUR CUSTOMERS SAY

*The key to a good vendor relationship is open, honest communication. We have always had that with Image Solutions. They have done a phenomenal job of managing our program and continually add value to the relationship by truly owning our uniform program.*

— Sr. Purchasing Agent  
Brinker International

## Inventory Management

Effective inventory management is the backbone of our business; it is how we take you out of the uniform business.

What you can expect:

- Dedicated Account Manager.
- Experienced inventory analyst tracks & reports on your daily usage and trends.
- Proactive evaluation of your evolving program needs.
- Established network of experienced vendors.
- Image Solutions owns your inventory.

#### QUICK STATS:

- 97% orders ship on-time & complete
- All stock orders ship SAME DAY
- 24/7 access to real-time inventory levels
- Custom reports on request
- Image Solutions [pays shipping](#) on any back-orders





WHAT OUR CUSTOMERS SAY

*Image Solutions cares what their customers think and need. Always wanting to make necessary changes and accomodations to make the uniform piece of our business run as smoothly as possible. Their service is far superior than the norm of the industry.*

— Purchasing, Raleys

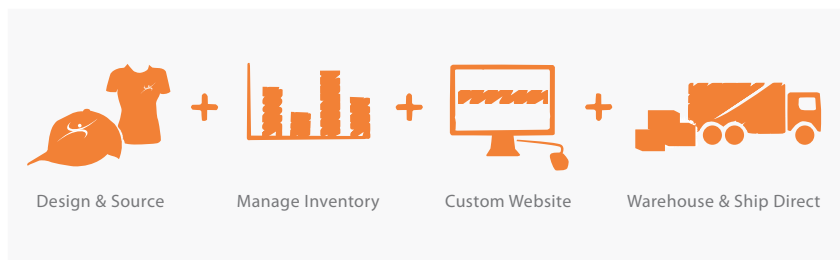
## Reduce costs:

We reduce costs by consolidating your uniform program and managing inventory efficiently while maintaining your brand image.

Uniforms Made Simple . . . Image Solutions will **buy out your current inventory** as part of our commitment to making the transition of your uniform program simple and seamless.

We provide:

- Total brand management - we are your one source for uniforms and branded promotional products
- Experienced inventory professionals
- A custom online ordering site for your program
- Integrated global sourcing
- Efficient warehousing & fulfillment with same day shipping



STATS

- We save our customers **11%** on average
- We buy your **existing** inventory
- We ship orders **the same day**
- We pay shipping on **any** backorders

Ask yourself . . .

- How much capital is tied up in excess inventory?
- How much time do we waste trying to manage our uniform program?
- How much are we paying for shipping?



#### WHAT OUR CUSTOMERS SAY

*I think Image Solutions is GREAT.  
I can't tell you how happy I am that your organization took over our fulfillment site.  
Thank you so much.*

— Manager  
Raising Cane's Chicken Fingers



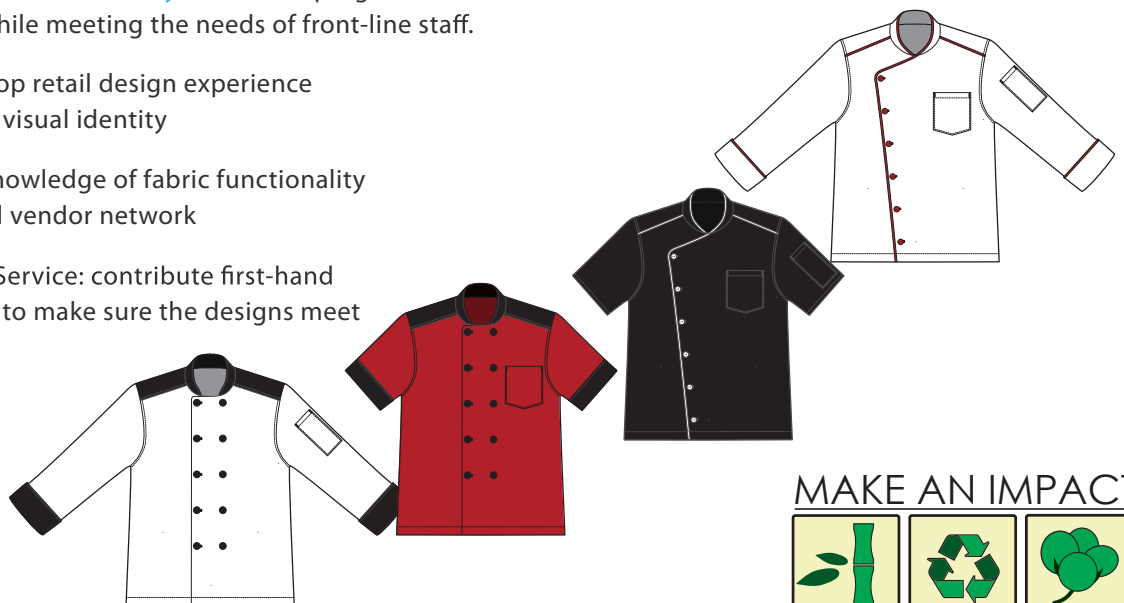
## Design: For any industry, Image Solutions has the experience and capability to bring your brand to life.

Image Solutions' in-house design team is available at every stage of your program development:

- New Customer Program Design
- Brand Refresh
- Promotional or Special Project Designs

Our team balances **design** and **functionality** to create a program that expresses your brand while meeting the needs of front-line staff.

- Apparel Designer: brings top retail design experience to expressing your brand's visual identity
- Supply Chain: combines knowledge of fabric functionality and availability with global vendor network
- Sales Team and Customer Service: contribute first-hand experience with end-users to make sure the designs meet the needs of your staff.



Restaurant

Grocery

Transportation

Service & Tech

Promotional Tees

Retail

#### MAKE AN IMPACT



Choose sustainable, recycled, and organic fabrics



WHAT OUR CUSTOMERS SAY ABOUT US:

*"Image Solutions did a great job of transitioning the program and ensuring quality products were delivered on time and complete. My team members no longer worry about uniforms or branded items."*

-Vice President of Marketing, Yard House

## Challenge:

Yard House was using four different vendors for their uniform program, retail apparel, and promotional products. Stock was being housed at various locations, including their corporate offices. Yard House had a goal to reduce their costs as well as the number of vendors they were using by consolidating their uniform program to one full service vendor.

## Solution:

- Image Solutions purchased all remaining inventories from the various vendors and consolidated the entire uniform program to our facility.
- All products are now ordered online through one custom web site that Image Solutions created specifically for Yard House
- Yard House receives quarterly sales and inventory reports of detailed spend and usage by individual locations.

## Result:

With a simple and seamless transition, Yard House has consolidated their multiple vendors to one full-service vendor and reduced their program costs by 12%. Image Solutions eliminated back orders and continues to deliver New Store Opening orders on time and complete. Image Solutions has taken Yard House out of the uniform business so they can get back to their business - providing great experiences, great food, and cold beer.

## THE BOTTOM LINE:

- Reduced number of vendors from 4 to 1
- Reduced overall cost of program by 12%
- Elimination of all back orders
- Eliminated corporate staff's administrative cost of program



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WHAT OUR CUSTOMERS SAY ABOUT US:

*"Image Solutions is so much better than our previous vendor because of the ease of ordering and the prompt service when and if something were to go wrong! Thank you for making our jobs easier!!!"*

Manager, Raising Cane's Chicken Fingers

## Challenge:

- As a growing fast-casual restaurant chain, Raising Cane's owned and managed their entire uniform program as well as a considerable inventory of marketing items.
- In addition to the cost of administering their own program, Raising Cane's was splitting the distribution of their apparel and marketing items between two facilities - in essence doubling their freight costs. Raising Cane's was also paying well above a reasonable market value for their apparel.
- Twice each year Raising Cane's performs a company wide uniform refresh, however, their supplier was taking up to 90 days to get the product in stores.

## Solution:

- Image Solutions purchased all existing apparel and marketing inventory from Raising Cane's.
- Assumed on all administrative responsibilities for Raising Cane's uniform and marketing inventory programs.
- Consolidated the ordering and shipping of both apparel and marketing items to one facility reducing freight costs and ordering time.

## Result:

Raising Cane's has saved up to 53% on their uniform program items and the lead time for the company-wide refresh has gone from around 90 days to 3 weeks. This has allowed Raising Cane's to get out of the uniform business and back to what they do best - making awesome chicken fingers.

## THE BOTTOM LINE:

- Reduced price of caps by 53%
- Reduced cost of tees by 16%
- Reduced cost of button-down shirts by 36%
- Reduced lead time of biannual uniform refresh from 3 months to 3 weeks.

## Image Solutions Produces & Distributes Raising Cane's Promotional Products



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